



FINANCING THE BAHAMIAN PRIVATE SECTOR

**Securities Commission of
The Bahamas:
Public Companies Forum**
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Charlene Lewis-Small
Lead Investment Officer
Bahamas | IDB Invest

About the IDB Group

- Aim: to improve lives through financial and technical support
- 26 borrowing member countries in LatAm and the Caribbean
 - Caribbean footprint = 7 English-speaking + 1 Spanish + 1 French
 - Caribbean Country Department led by a Bahamian woman
 - Bahamas led by a new Country Representative
- Present in The Bahamas since 1977
- \$323 million in active sovereign loans to our government
- Bahamas Country Strategy priority areas (2018 – 2022)
 - (1) Enhancing public sector effectiveness
 - (2) Supporting resilient infrastructure for growth
 - (3) Fostering an enabling environment for private sector competitiveness
 - Include cross cutting themes of data, gender, and climate resilience and disaster risk management

We complement the IDB Group



Governments
Civil society

Loans
Guarantees

Grants
Policy advice
Technical assistance



Corporates
Infrastructure
Financial institutions

Loans
Guarantees
Equity & Mezzanine

Advisory services
Blended finance

Business

\$10.2

BILLION

**APPROVALS +
MOBILIZATION¹**

\$10.87

BILLION

**TOTAL ASSETS
UNDER
MANAGEMENT²**

350+

PROJECTS²

Impact

109

MILLION

JOBS

CREATED³

4.2

MILLION

**tCO₂
REDUCED
PER YEAR³**

2.7

MILLION

MSMEs

FINANCED³

¹Actual amounts Jan 2016 – Aug 2018.

²Under management as of June 2018.

³Actual amounts 2011 – 2017.

All amounts are in USD.

Our sectors

FINANCIAL INTERMEDIARIES



Funds



Microfinance



Banks and
other financial
intermediaries

INFRASTRUCTURE



Energy



Transport



Water and
sanitation



Social
infrastructure

CORPORATES



Agribusiness



Manufacturing



Tourism



Telecommunications,
media and technology

Advisory Services and Blended Finance

IDB Invest offers non-financial products to mainstream sustainability. Coupling financial solutions with advisory services and blended finance ensures that our investments maximize their development impact.



CLIMATE CHANGE AND CLEAN ENERGY

- Energy efficiency appraisals
- Innovative clean energy financing models
- Biodiversity appraisals
- Climate smart agriculture
- Climate change mitigation and adaptation assessments



GENDER

- Gender appraisals
- Innovative financial services for women
- Women empowerment initiatives



CORPORATE SUSTAINABILITY

- Shared value appraisals
- Corporate governance
- Sustainable value chains



PUBLIC-PRIVATE PARTNERSHIPS

- Long-term program planning
- Sustainable investment plan development
- Bankable deal structuring support
- Blended and commercial finance advisory



How we work with financial intermediaries



Housing



Green
Financing

Boost productivity
through access to
finance



Financing
for MSMEs



Trade

How we work with corporates

Transaction requirements

- Financially feasible...
- Minimum \$2 million ticket
- Development impact
- Additionality – why use us?

Companies (bilateral)

- What can we finance?
 - Capex including some soft costs
 - Renewable energy and energy efficiency initiatives
 - Working capital
- What are the borrower requirements?
 - 3 years of audited financials + projections
 - Sufficient management bandwidth
 - Company size

 S&I

Renewable, efficiency and self consumption
Amount: US\$ 2-5 million. Tenor: up to 7 years
Support with technical and legal costs

CONTACT: FERNANDO CUBILLOS, HEAD OF ENERGY
FERNANDOCUB@IADB.ORG



SUSTAINABLE ENERGY INITIATIVE

For corporate transactions

Questions? Let's continue the conversation...

Charlene Lewis-Small

Lead Investment Officer, Bahamas
charlenes@idbinvest.org

Web: www.idbinvest.org

LinkedIn: www.idbinvest.org/linkedin

Twitter: www.idbinvest.org/twitter

Facebook: www.idbinvest.org/facebook

Blog: www.idbinvest.org/blog